

TRUST QUALITY™

ATC



Capital Markets

**We are a business with an uncompromising approach to quality; as evidenced by more than a century of growth and success.**

Founded in 1893, ATC is known for its pre-eminence in serving international business, capital markets, private clients and alternative investment funds. ATC has always been and still is an independent company with a significant management shareholding; we are not affiliated in any manner with a bank, financial institution, law or accounting firm.

ATC started 120 years ago as the custodian for bond issues, at a time when trustworthiness and quality of service were at the forefront of international business. Unsurprisingly those fundamental characteristics remain just as important to our clients today. We respond to that by investing heavily in our human capital – the people who provide not only the necessary knowledge and experience, but also the high level of foresight and responsiveness that we are renowned for.

Over 370 professionals are employed by ATC worldwide, offering their expertise in forming, administering and managing structures that are tailored to accommodate each client's needs and aspirations. Our network of 20 offices ensures that ATC offers our clients a choice of services in the most important financial centres in the world today, covering the Americas, Europe, the Caribbean and Asia-Pacific. A growing number are ISAE3402 Type II or SAS70 compliant.

Our clients come from all corners of the world and from a diverse range of backgrounds: they include financial institutions, listed companies, international private equity firms, real estate management companies, investment funds, entrepreneurial individuals and families.

ATC clients who need assistance in multiple jurisdictions can benefit from our single point of connection approach ensuring that clients will always communicate with their primary contact within ATC, and thus are not exposed to different time zones, languages and compliance demands.

Front cover:

**Robert Plooi**

Senior Transaction Manager

THE NETHERLANDS

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**Capital Markets** offers management and administration services to capital markets across Europe and has been at the forefront of the development of structured financing and its related products; we are the European securitisation outsourcing specialist.



**Sheila Razab-Sekh**  
Business Unit Manager  
THE NETHERLANDS

## Our services

As part of its corporate and commercial services for the capital markets business in Europe and elsewhere, ATC Capital Markets and group-affiliated companies provide independent directors (personal and corporate, where permitted), management and corporate compliance services to SPVs in securitisation transactions. In addition, ATC provides trustee services: acting as Share Trustee, Security Trustee and Note Trustee, according to the requirements of the transaction.

ATC Capital Markets has nearly €750 billion of listed Asset Backed Securities under management, and this figure continues to grow.

Having been one of the first trust offices in the Netherlands to have SAS70 certification, we are now one of the first enterprises in the Netherlands as a whole to have an audited ISAE3402 type II report. ISAE3402 is the new international standard,

developed by the International Auditing and Assurance Standards Board (IAASB), for reporting on controls in service organisations. The report is available to clients or their auditors after signing a Non Disclosure Agreement. Requests should be addressed to our Internal Audit Department.

### SPV services

- Incorporation of the SPV as a limited company and provision of a registered office
- Independent local management for the term of the transaction
- Cash management, investor reporting and corporate accounting services
- Handling of the day-to-day operations of the SPV, including management of bank accounts and correspondence with third parties
- Coordination of legal assistance and compliance with regulatory requirements

#### **Data management, reporting and investor information services**

- Data management and validation of correct data
- Reporting services
- Performance review
- Setting-up of interactive websites for ABS investor relations
- Uploading transaction data directly onto websites or through independent data providers
- Ensuring accurate and complete transaction data within independent data provider systems
- Loan-by-loan portal

#### **Trustee services**

- Provision of independent trustee responsible for the protection of the rights of bondholders for public bond issues
- Scrutiny of and participation in securitisation documentation drafting
- Relationship management with involved parties, e.g. originators, lawyers, bankers, rating agencies and auditors
- Monitoring performance and compliance pursuant to transaction documents



**Gert Huizing**  
Senior Account Manager  
THE NETHERLANDS



**Ronald Posthumus**

Business Unit Director

**Leo van der Sman**

Senior Company Lawyer

THE NETHERLANDS

## Our team

**Our strength and success are based on our complete independence from all other financial institutions, giving us scope and flexibility beyond the reach of many of our competitors. And, of course, a team of highly accomplished professionals, well known in the industry for their expertise and dedication.**

All 40 team members are dedicated to providing a professional service and to fostering long-term relationships with our clients.

Dirk Stolp is ATC's Head of Institutional Services. Ronald Posthumus is responsible for ATC Capital Markets in the Netherlands, with Sheila Razab-Sekh and Marieke Hut heading up the New Transactions Team. Alexander Drouville is the main contact point for our German speaking clients and counterparties. Johan Dejans manages our securitisation team in Luxembourg. In the United Kingdom, James Fairrie and Paul Winship are the main contact points. Oliver Butler manages our operations in Dublin. Gary Wong has been overseeing the development of our new Capital Markets team in Hong Kong.

## Our international network

Whilst our clients enjoy the benefits of a high-profile international network, each office retains a personalised and down-to-earth approach, focused on building a rapport with our clients.



### CAPITAL MARKETS CONTACTS

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ATC is one of the oldest fiduciary service providers and has been independent since its inception.

ATC employs over 370 professionals in 20 offices across Europe, the Americas, the Caribbean and the Asia Pacific region.

ATC operates across four business lines: corporate services, private clients, capital markets and fund services.

ATC has relevant regulatory licences in all jurisdictions in which we operate.

### REGIONAL OFFICES

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