

TRUST QUALITY™

ATC



Private Clients

**We are a business with an uncompromising approach to quality; as evidenced by more than a century of growth and success. Established in 1893, ATC has been independent and management-owned ever since.**

Despite our long and successful history, we do not sit still: we pride ourselves on the dynamic nature of our organisation – achieved by teams boasting expertise and the ability to think both laterally and pragmatically; if new developments arise which will enhance our clients' businesses you can be sure we will respond to them. In our efforts to seek solutions, we aim to consistently exceed the expectations of our clients.

Yet at the same time we ensure that all work is undertaken with the greatest care and meticulous attention to detail – we are a “safe pair of hands”, viewed by our clients as a partner they can trust.

Our clients include renowned and recognisable multinationals, as well as some of the world's most respected and successful individuals and families; they range from leading international companies, including private equity firms, to smaller start-ups on their way to great things.

Often in between there are intermediaries – lawyers, accountants, tax professionals, financial institutions, independent wealth managers and family office advisors: relationships we spend a lot of time nurturing so we are able to develop a more focused appreciation of their clients' needs and objectives.

ATC clients who need assistance in multiple jurisdictions benefit from our single point of connection approach, ensuring that clients will always communicate with their primary contact within ATC, and thus are not exposed to different time zones, languages and compliance demands.

Front cover:  
**Nancy Beilin**  
USA Representative

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**Private Clients** provides a comprehensive range of solutions for clients across the globe. These services are tailored to meet the precise needs of each client and are focused on assisting them with:

Estate planning

Wealth preservation

Tax planning



**Herman Krul**  
Managing Director  
SWITZERLAND

## Trusts

**Trusts have become the most popular international structure for the preservation, protection and transfer of wealth, principally as a result of their flexibility. A range of options are available for clients, from fixed interest trusts to full discretionary trusts and purpose trusts, and many variations in between.**

Trusts can be structured to provide the client settlor with control over the selection of beneficiaries, their benefits and with the power to direct the investment of the trust fund.

Being independent allows ATC greater flexibility than trust companies affiliated with financial institutions and means we can accept a greater range of assets, including cash, investments, insurance policies, art collections, yachts and trading company shares.

Our international network means we can focus administration of the structure wherever it suits our client – popular with today's highly mobile high net worth families.

We can form tax-exempt trusts in a variety of highly regarded trust jurisdictions, ranging from the Caribbean (the Bahamas, British Virgin Islands and Cayman Islands), to Europe (England and Guernsey), and the Asia Pacific region (New Zealand and Singapore).

## Private trust companies

**The PTC is becoming an increasingly accepted solution for high net worth families and family offices.**

ATC can assist in the formation and administration of PTCs in the Bahamas, the British Virgin Islands, the Cayman Islands, Guernsey, New Zealand and Singapore. In addition we can act as trustee of the purpose trust holding shares in the PTC.

Different legal provisions apply to PTCs in each jurisdiction; we provide advice on which location will provide the most appropriate solution for the needs of each individual client.

## Private foundations

Private foundations have long been an enormously popular choice for clients in civil law countries; that trend is now spreading worldwide. In particular, they are widely used as the overall ownership vehicle in tax-efficient international and family business holding structures.

Private foundations offer similar flexibility and the same advantages as trusts. They can be structured to give the founder as much or as little control as he/she wants over the management of the foundation, including the appointment of beneficiaries.

With its Dutch, English and Spanish language capabilities, ATC's office in Curaçao offers a bespoke structuring and management service for clients seeking to establish a private foundation. Similar services are offered by our Bahamas office.



**Anita Bain**  
Director – Client Services  
BAHAMAS



**Caroline van der Meer**  
Managing Director  
SINGAPORE

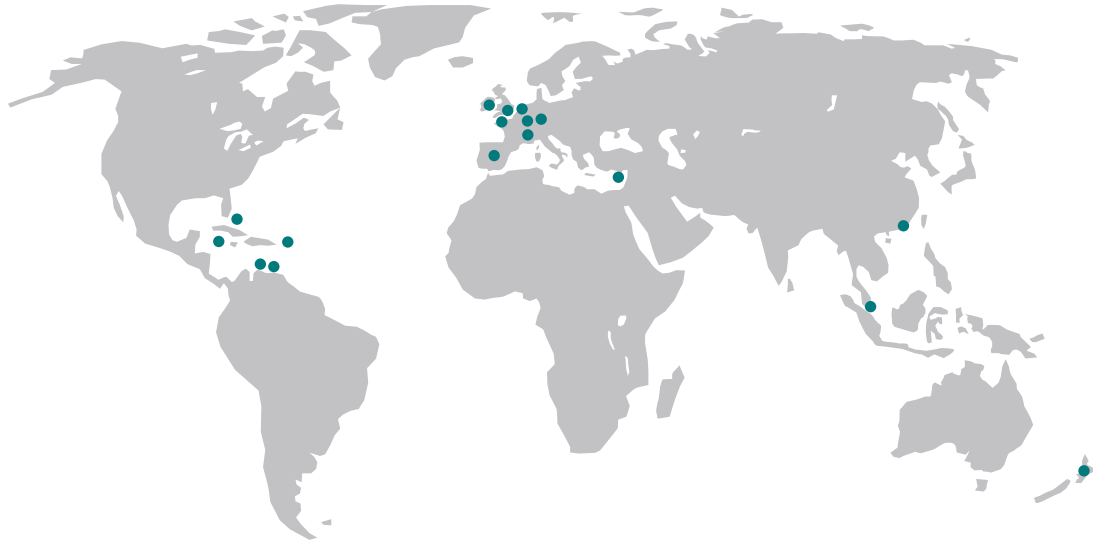
## Tax-efficient companies and partnerships

Private, tax-efficient holding companies are often used in conjunction with trusts and foundations to hold individual assets, including real estate, yachts and investment accounts. In addition, ATC offers company incorporation, management and nominee shareholder services for clients that are looking to establish their own holding companies.

Tax-free partnerships are an increasingly common tool for tax structuring; we offer formation and management services for partnerships using Dutch CV partnerships, as well as other partnership types in other jurisdictions.

## Our international network

Whilst our clients enjoy the benefits of a high-profile international network, each office retains a personalised and down-to-earth approach, focused on building a rapport with our clients.



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ATC, founded in 1893, is one of the oldest management-owned fiduciary services providers in the world, and has been independent since its inception.

ATC has a two tier Board of Directors – a non-executive Supervisory Board of three members and a Group Management Board of three members.

ATC operates across four business lines: corporate services, private clients, capital markets and fund services.

ATC employs over 350 professionals in 17 jurisdictions.

ATC has the relevant regulatory licences in all jurisdictions in which it operates.

### REGIONAL OFFICES

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